

APOLLO | MIDCAP

FINANCIAL SPONSORS & LEVERAGED FINANCE GROUP

Our Approach

We are a leading Middle Market Financial Sponsors business providing leveraged loans to leading North American & European based companies with strong backing of top private equity firms.

We underwrite and syndicate senior secured 1st lien and 2nd lien credit facilities, Unitranche, Last Out and First Out, and have significant capacity available for all tranches of debt through mezzanine, as well as offering asset based and lender finance debt.

MidCap Financial is managed by Apollo Capital Management, L.P., a subsidiary of Apollo Global Management, pursuant to an investment management agreement between Apollo Capital Management, L.P. and MidCap FinCo Designated Activity Company. As of September 2018, MidCap Financial has over \$18.7 billion of commitments under management. Apollo Global Management is one of the world's largest asset managers with approximately \$270.0 billion of assets under management as of September 2018.

Investment Criteria

We support Middle Market focused private equity sponsors with cash flow based corporate finance products. We finance deals across a broad scope of industries, including:

- Healthcare: Services, Products, Devices & HCIT
- Distribution, Manufacturing & Industrials
- Financial Services, including Lender Finance
- Technology Services, Media & Software
- Business Services
- Consumer Products & Retail
- Aerospace & Defense
- Transportation & Logistics

Disciplined Investment Approach

Credit characteristics we look for in our investments include:

- Superior management teams and sponsorship
- Stable historical cash flows of ~\$10+ million of EBITDA
- Competitive industry positioning and positive industry trends
- Underwrite to hold up to \$750 million

* MidCap Financial Services, LLC

Clare Bailhé

President & Head
310-909-7586

Rodney Craig

MD & Team Leader
310-909-7587

Michael Min

MD & Team Leader
310-909-7592

Bryan Rupprecht

MD & Team Leader
312-234-0299

Nino Cordoves

Managing Director
310-909-7984

Josh Rothenberg

Managing Director
301-841-6739

Melissa Morrison

Director
301-263-7988

Puja Parekh

Director
240-235-0142

Grace Wang

Director
310-622-7891

T.J. Ceravolo

Vice President
312-488-4528

Jonathan Jacobs

Vice President
240-235-0133

Michael Sandler

Vice President
240-383-3119

Monika Spiewak

Vice President
310-622-7898

Apollo Capital Management, L.P.

Dave Crescenzi

Managing Director
212-822-0533

Christine Harrington

Managing Director
212-822-0440

* MidCap Financial refers to MidCap FinCo Designated Activity Company, a private limited company domiciled in Ireland, and its subsidiaries, including MidCap Financial Services, LLC. MidCap Financial Services, LLC provides sourcing, due diligence and portfolio management services to MidCap FinCo Designated Activity Company pursuant to a services agreement. Unless otherwise noted, references to MidCap Financial used on this flyer can refer to MidCap FinCo Designated Activity Company and/or one or more of its subsidiaries (including MidCap Financial Services, LLC) as context requires. Loans to CA residents issued under CFL License No. 60DBO 45424, 60DBO 45427, 60DBO 45431, 60DBO 45435, 60DBO 45439, 60DBO 49531 and 6031389. MidCap Financial is managed by Apollo Capital Management, L.P., a subsidiary of Apollo Global Management, pursuant to an investment management agreement between Apollo Capital Management, L.P. and MidCap FinCo Designated Activity Company.